

HIGHLIGHTS 2016

Working from a solid platform of success to date, we are fully energised behind the continuing strategic growth and development of Lakeland Dairies.

Our high quality milk producers and our customers are at the centre of everything we do. Our goal remains to provide long term market success for them. We have exceptionally modern processing plants and logistics facilities with highly automated systems. The outright quality of our foodservice and food ingredient products ensures that our customers keep returning to us because they are confident in our ability to fulfil their needs.

Our aim is to be the leanest, most efficient and most competitive dairy processor in line with the highest, world class standards of operation, and we are far advanced along that pathway. With the strategic investments we have made, we are able to process as much milk as our suppliers can provide, into over 240 different products, which gives us great flexibility in our approach to meeting market needs. We have a strong presence in international markets, exporting nearly 100% of our output, and we have built a name for quality and reliability across over 80 countries worldwide. These achievements can justifiably provide our milk producers with a high level of confidence in their long term future and success.

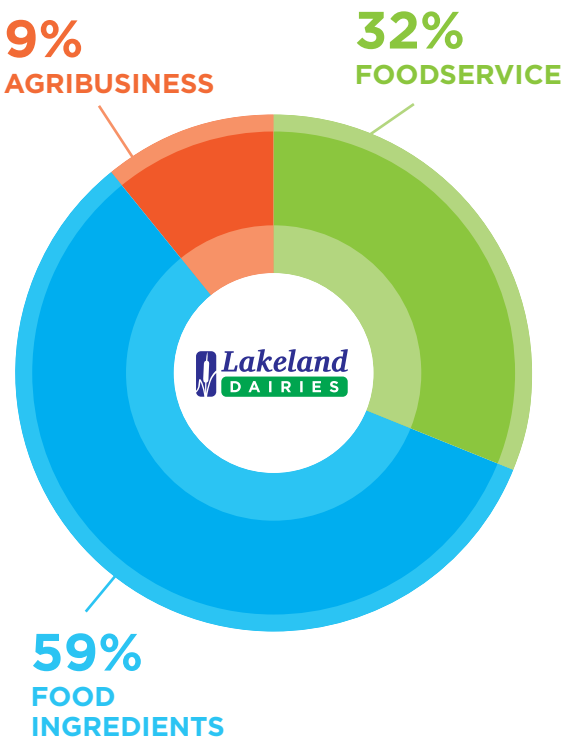


WORLDWIDE
DISTRIBUTION
80 COUNTRIES



REVENUES BY DIVISION:

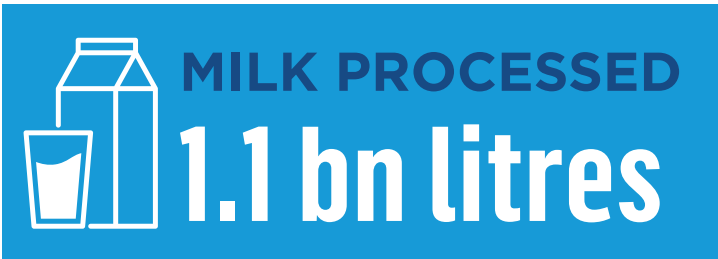
FOODSERVICE	€194.1M
Food Ingredients	€353.6M
Agribusiness	€53.3M



OPERATING PROFIT



SHAREHOLDERS' FUNDS



*Before exceptionals.